



International
Auto
Aftermarket
EXPO

— *The 20th International Auto Aftermarket* —

EXPO 2023

The only International trade show in Japan specialized in the auto aftermarket

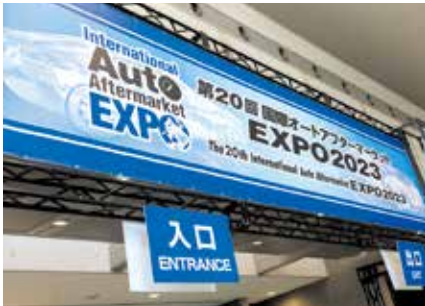
FINAL REPORT

Date

March 7th (Tue.) — **9th** (Thu.), 2023

Venue

Tokyo Big Sight (Tokyo International Exhibition Center) West Hall 3,4





— The 20th International Auto Aftermarket —
EXPO 2023

IAAE is one of the best platform to facilitate automotive aftermarket business in Asia region. Show provides all stake holders with the latest industry trends and informative meetings ranging from distribution, repair, maintenance to the market environment surrounding auto aftermarket business in Japan through seminars, demonstrations and exhibits.

Exhibition Title	The 20th International Auto Aftermarket EXPO 2023 (IAAE2023)
Date	March 7th (Tue) - 9th (Thu), 2023 / March 7th & 8th, 10:00am - 5:00pm, March 9th 10:00am - 4:00pm
Venue	Tokyo Big Sight (Tokyo International Exhibition Center) West Hall 3,4
Organized by	International Auto Aftermarket Expo Steering Committee <ul style="list-style-type: none"> • Auto parts and accessories related associations (14 members) Auto-Parts & Accessories Retail Association (APARA) / Japan Auto Accessories Manufacturers' Association (JAAMA) / Japan Auto Chemical Industry Association / Japan Auto Parts Industries Association (JAPIA) / Japan Automobile Dealers Association (JADA) / Japan Automobile Service Promotion Association / Japan Automotive Machinery and Tool Manufactures Association (JAMTA)/ Japan Automotive Parts and Accessories Distributors Association (JAPADA) / Japan Automotive Parts Recyclers Association (JAPRA) /Japan Automotive Products Association (JAPA) / Japan Autoparts Wholesales Association / Japan Filter Element Association / Nippon Auto Parts Aftermarket Committee (NAPAC) / Rebuilt Manufacturers Association Japan • Nikkan Jidosha Shimbun (Daily Automotive News) • JC Resonance Co., Ltd.
Sponsored by	Ministry of Economy, Trade and Industry / Ministry of Land, Infrastructure, Transport and Tourism / Japan External Trade Organization (JETRO) / National Agency for Automobile and Land Transport Technology / Organization for Small & Medium Enterprises and Regional Innovation, JAPAN (Random order)
Supported by	Japan Automobile Manufactures Association (JAMA)/ Japan Automotive Service Equipment Association (JASEA) The Japan Automobile Tyre Manufacturers Association, Inc. (JATMA) / Taiwan External Trade Development Council (TAITRA) / Japan Imported Car Service Promotion Association / and 32 other relevant associations (Random order)
Media Partners	Nikkan Jidosha Shimbun / Seibi Senryaku / AUTOMOTIVE Aftermarket / Jidosha Yuryo Buhin / Seibikai / Response / Service Strategy / Yugyo Hochi Shimbun / Hoken Mainichi Shimbun / Monthly Gasoline Stand / CAR CARE PLUS / BODY SHOP REPORT(Random order)
Admission Fee	JPY 1,000 (tax included) Admission free with invitation tickets or pre- registration
Management Office	JC Resonance Co., Ltd. 1-12-2 Shirokane, Minato-ku, Tokyo 108-0072, Japan TEL: +81-3-5422-9446 FAX: +81-3-5422-9149 E-mail : office@iaae-jp.com

Number of Exhibitors

The 20th IAAE 2023

■ Number of Exhibitors / Booths

264 Companies & Associations / **504** Booths

- ◇ Domestic: 184 Companies & Associations / 416 Booths
- ◇ Overseas: 75 Companies & Associations / 88 Booths

■ Participating Countries and Regions

9 countries and regions

- ◇ China, Taiwan, South Korea, Italy, German, U.S., Czech Republic, Thailand, Japan

The 19th IAAE 2022

■ Number of Exhibitors / Booths

238 Companies & Associations / **489** Booths

- ◇ Domestic: 224 Companies & Associations / 471 Booths
- ◇ Overseas: 14 Companies & Associations / 18 Booths

■ Participating Countries and Regions

5 countries and regions

- ◇ China, Taiwan, South Korea, Italy, Japan

Number of Visitors

Date	Weather	Registered Visitors
March 7 (Tue.)	Sunny	5,122
March 8 (Wed.)	Sunny	4,965
March 9 (Thu.)	Sunny	4,068
Total		14,155

Previous Show (March, 2022)

Date	Weather	Registered Visitors
March 9 (Wed.)	Sunny	3,533
March 10 (Thur.)	Sunny	2,939
March 11 (Fri.)	Sunny	3,069
Total		9,561

Exhibitors List



The 20th International Auto Aftermarket EXPO 2023

Exhibitor Name	Country	Exhibition Contents
4°C REST	Japan	Jeans for car wash
Abeshoukai	Japan	Biomass plastic car seat covers
ACODEX ENTERPRISE	Taiwan	Oil pumps
Actus One	Japan	Brake parts
AD FRAME	Japan	3D license plate frames
AISIN	Japan	Brake parts
alto	Japan	Antibacterial solutions
ANHUI KEYUAN MACHINERY	China	Control arms
ASAKUSA MATERIAL • Anella • y2 service	Japan	Roof liners
ASTI	Japan	Cleaning tools
ASUKATEC	Japan	Antibacterial/deodorizer sprays
Autel Intelligent Technology	Japan	Car diagnostic tools, EV chargers
Auto Trans Tech	Czech Republic	Transmission
Auto VR	Japan	Shop operation support solutions
AUTOLAND SCIENTECH	Taiwan	Scan tools
Axalta Coating Systems	Japan	Colorimeter, Water based paint
Azur	Japan	Seat-covers
BERRYMAN PRODUCTS	USA	Automotive performance chemicals
BLAZE	Japan	E-mobilities
Blue Finback	Japan	Advisory service for car maintenance subsidy
BOGAP	Germany	Engine parts, Water pumps
BOSHI INDUSTRIES LIMITED	China	Filters
BOSTON ENGINEERING	Thailand	Automotive filters
Brave Auto	Japan	Sandblastings, Drying machines, Wheel polishing machines
Brembo	Italy	Brake rotors, Brake pads
BRTECH	South Korea	Painting simulators
BS-Summit Business Cooperative • Akatsuki Towing Equipment • AkzoNobel Coatin • Altlife • Axalta Coating Systems • Direct Order • EIWA MANUFACTURING • Emotional Business Enhancer • KENTEX	Japan	Introduction of the association Towing service Refinish paints Garage equipments Colorimeters, Water based paint Estimating systems Welding equipments Maintenance systems UV pate, UV irradiator, plastic welding machines
Bullet	Japan	Car detailing materials
CannyEquip	Japan	Rebuilt parts
CAR TECH JAPAN • Auto D Supply	Japan	3D coatings
CARAVISION TECHNOLOGY	Taiwan	In-vehicle cameras, Mobile video surveillance systems, ADAS
Carbase	Japan	Online used car auction system
Carmake Artpro	Japan	Coating chemicals
CHANGZHOU YOU PIN AUTO PARTS	China	Bodykits, Grilles, Lamps
CHEETAH AUTOMOTIVE PRODUCTS	Taiwan	Turn signal swithes, Wiper swithes
CHEN MENG MACHINERY	Taiwan	Camshaft oil control valves
Clean	Japan	Car deodorizers
COB-WEB INDUSTRIAL CORPORATION	Taiwan	Transmission filters, Oil pan gaskets
coco	Japan	SaaS
COSMOS TECHNO CORPORATION • Cleancare"	Japan	Car chemicals
Crystal Optics	Japan	Compounds
CRYSTAL PROCESS	Japan	Coatings, Abrasives
DAAN AUTO PARTS	Taiwan	Control arms, Air springs, Injectors, High pressure pumps, Ignition coils
DAIWA SANGYO	Japan	Brake parts, trailer parts
DaiwaProTech	Japan	Nano metal coatings, compounds
DER JAAN INDUSTRY	Taiwan	Car care products
DIC JAPAN	Japan	Automotive solution provider
DIXCEL	Japan	Brake pads, routers, fluids
DREAM SUPPORT	Japan	Tire protection materials
Earthnoal • BRAINTEC	Japan	Window tints, Interior repair

-co-exhibitor

Exhibitors List

Exhibiter Name	Country	Exhibition Contents
EIWA SANGYO	Japan	Car mats
Empire Motor	Japan	Repair products/materials, Private brand products
EVERFOCUS ELECTRONICS	Taiwan	industrial PCs
FIAMM Energy Technology • Toho Automobile	Japan	Battery for imported cars
FORVAL	Japan	Consultation services
FUKI	Japan	Duplicate key makers, Unlock tools
G-STYLE	Japan	Diagnostic devices
GLAS WELD JAPAN	Japan	Windshield replacement tools, Window repair kits
GMB Corporation Japan	Japan	Universal joints, Water pumps, etc.
GREENLIFE	Japan	Household water purifier
GREENTECH JAPAN	Japan	Environment-friendly cleaning system "DRY ICE POWER"
Guangdong AEP Technology	China	Car body protection films, Car body color films, Tapes
GUANGZHOU BULBTEK ELECTRONICS TECHNOLOGY	China	Car LED headlight bulbs, Auto led bulb
Guangzhou Dingyun Information Technology	China	Automobile lights
HANEZATO TRADING	Japan	Microfiber towels
HANGZHOU DAHE TECHNOLOGY	China	LED work lights
HOMER HARDWARE	Taiwan	Furniture hardwares, Seat belt buckles
Honjyo Kosan	Japan	Car wash equipments
HSIN YI CHANG INDUSTRY	Taiwan	Window visors, Hood guards, Sun visors, Roof visors, PMMA products
ICHINEN AXESS	Japan	Spare parts, accessories, garage equipments
Ikoma	Japan	Windshields with brake assist system and related products
INBYTE	Japan	Accident prevention AI cameras
Isamu Paint	Japan	Eco paint
ISUZU A&S	Japan	Aftermarket parts, ISUZU genuine accessories
ISUZU ENGINE MANUFACTURING HOAIDO	Japan	ISUZU genuine rebuilt engines, transmissions
ITEMONE	Japan	Fuel additives
Jaewoncnc (IROAD)	South Korea	Dash cameras
JAMS	Japan	Car leasing
JAPAN CARFILM APPLICATORS ASSOCIATION	Japan	Introduction of JCAA, etc.
Japan Automotive Service Equipment Association	Japan	Introduction of organization
Japan Dent-shop.network	Japan	Introduction of dent repara school
Japan Imported Car Service Promotion Association	Japan	Introduction of organization
JAPAN JET-ON • G&T	Japan	Body work tools, Car detailing products, Polishers
JC Resonance	Japan	Introduction of business
JEBSEE ELECTRONICS	Taiwan	Car antennas
JEFKOM	Japan	Wireless cameras for maintenance
JIANG SU PESSEN PRECISION MACHINERY	China	Auto AC compressors, Auto AC compressor shells, Front covers, Automobile steering gears
JIANGSU LINGRUI AUTO ACCESSORIES MANUFACTURING	China	Auto side steps/Running boards, Auto roof racks/Cross bars, Auto roof rack baskets
JOYBOND	Japan	Car cleaning systems
JOYFULL	Japan	Window cleaners, coolants
JTP	Japan	Truck recycle parts
KAISE CORPORATION	Japan	24V Jump starters
KAMIKAZE COLLECTION	Japan	Car detailing products
KANSAI PAINT	Japan	Water-based painting systems
kantotrading	Japan	Snow socks
KEITECH	Japan	Polishers, Buffersers, Compounds
Knorr-Bremse Commercial Vehicle Systems Japan	Japan	Brake systems for commercial vehicles, Transmissions
Kobayashi Soken	Japan	LED Emergency roadside flares
Koironpub	Japan	Introduction of news media
KOYORAD Sales	Japan	Radiators, condensers
KST TECHNOLOGY AND ELECTRONICS	China	Passive keyless entry, Remote car starter
KTZ	Japan	UV irradiators, polishing lights, LED fluorescent lamps for paint booths
KURITA KOGYO	Japan	Paint booth, Spray paint gun lights
KURUMAKOUBOU	Japan	Headlight coatings, Body coatings
KYOTO DETAIL	Japan	Car care goods
KYOTO TOOL	Japan	Garage equipments
LEDLINK OPTICS	Taiwan	Optical lens, Automotive LED optical solutions
LEVEL BRIDGE	Japan	Online auto parts finder
LexCom Japan	Japan	Online parts distribution tools
LINTEC	Japan	Window tints
LONGKOU LIHE MACHINERY PARTS	China	Brake discs, Brake drums
LOTAS CLUB	Japan	Introduction of organization
LPR (Zhuhai) Autoparts	China	Brake pads, Rotors, Brake shoes
MARFIED	Japan	Water purification unit for car wash

Exhibitors List

Exhibiter Name	Country	Exhibition Contents
MARU Y Polish Technical Research Institute	Japan	Compounds, Buffers
Marubeni Automotive	Japan	Commercial EV, EV fast charger
MASHIN ELECTRIC	Taiwan	Battery chargers, Battery analyzers, Power inverters
MATSUKI	Japan	Protective shoes, Car maintenance equipments
MEIJI SANGYO COMPANY	Japan	Brake parts, Chemicals, Imported car parts
MII Technology	Japan	Coating chemicals, liquid compounds
MITAC DIGITAL TECHNOLOGY CORPORATION	Taiwan	Dashcams
MLIT INDUSTRIES	Japan	Air conditioner filters
MOTOR METER	Taiwan	Canbus gauge series, Motorcycle gauges, Generator gauge sets
MSP Sales Corp.	Japan	Website supporting systems for vehicle registration and safety inspection
NAGAO TECHNO	Japan	trailer parts, rebuilt parts
NC&	South Korea	Dash cameras
Network	Japan	Coatings
NEW	Japan	Interior guard
NGK SPARK PLUG	Japan	Spark plugs, ignition coils
NHK SALES	Japan	Suspension parts
Nifco	Japan	Electromagnetic wave Absorbers, supplementary tools for aiming
Ninbo Pino Metal Products	China	Tools
NIPPON PAINT	Japan	water-based painting system
Organization for Small&Medium Enterprises and Regional Innovation	Japan	Introduction of organization
Parts Zone		
• Akebono Brake Industry		Brake parts, Brake calipers
• BANDO CHEMICAL INDUSTRIES		Spare belts , Tensioners
• DAIEI TECHNO		Mufflers
• DENSO SOLUTION CORPORATION		Wiper blades
• EXEDY		Clutch covers, Clutch discs, Clutch kit
• HKT CORPORATION		Wipers, Thermostats, Radiator caps, Horns
• ICHINEN CHEMICALS		Antirust coatings, Cleaners for exhaust gas recirculation
• KOGA chemical Mfg		Chemicals
• KOITO MANUFACTURING		Lamps for large vehicle, LED bulbs
• Mitsuboshi Belting	Japan	Belts, fitting tools
• MIYACO HYDRAULIC BRAKE MFG		Brake parts
• MIYATAJIDOSHASHOUKAI		Anti rust paints
• MUSASHI OIL SEAL MFG		Oil seals, tappet cover packing
• OHNO RUBBER INDUSTRIAL		Spare parts
• PIAA Corporation		LED bulbs, cluths
• SANKEI Industry		Suspensions, Steering parts
• Spirit Shinsei Shokai		Auto parts for imported car
• STANLEY ELECTRIC		Accessories, LED bulbs
• SYS LIGHTING CORPORATION		Auto lamps
• TOYO ELEMENT INDUSTRY		Auto filters
• TSUJI IRON WORKS		Exhaust products
PLUS	Japan	Management system
PRECISION ENTERPRISE	China	Back up cameras, Inverters, Chargers, Portable power
Premium Soft Planner	Japan	Customer&sales management software
Pro-step	Japan	Air conditioner maintenance
PROTO RIOS	Japan	Introduction of news media
PROVIDE	Japan	Polishers, Buffers, compounds
QINGDAO JINHUAN FUYAO MACHINERY	China	Flywheels, Ring gears
RAICALA	Japan	SaaS
Retrus Ceramex	Japan	Filter cleaning services for commercial vehicle
Revive and design	Japan	Glass academy - glass care, scratch removal
RINREI	Japan	Coating chemicals
RISURON	Japan	Luster, cleaners
Rochelle	Japan	Scan tools, Battery testers, Battery chargers
Route	Japan	Camper Vans
Seaparts	Japan	Re-use parts
Seibi-support	Japan	AUTEL products
Seibikohosya	Japan	Introduction of news media
SENSE	Japan	Coatings for leather seat/fabric
SENSHA Solutions	Japan	Protection films
SEPRO TOOLS	Taiwan	Hand Tools
SEUNG-BO TEXTILE	South Korea	Microfibers
Shandong Huafeng Auto Parts	China	Car mats
Shanghai Auzone Auto Parts Manufacturing	China	Throttle bodies
SHANGHAI MASAMURA RUBBER AND PLASTIC INDUSTRY	China	Lubber parts

Exhibitors List

Exhibitor Name	Country	Exhibition Contents
Shaoxing Lava Machinery	China	Suspension parts:ball joints, tie rods end, stabilizer links,inner rods,bush, control arms
Shenzhen Aotule Electronics Technology	China	Car audios, Dash cameras
Shenzhen Ottocast Technology	China	Car play adapters
ShenZhen Smartsafe Tech	China	Automobile testing equipments
SHENZHEN ZEAL OPTOELECTRONIC TECHNOLOGY	China	Lights, Blinkers
Shift-on	Japan	Data distribution services, e-learnings
SHIGEMITSU SHOJI	Japan	Microfiber products, towels
SOFT99autoservice	Japan	Protecton films, coatings
SPK Corporation	Japan	Auto parts, Accessories, Chemicals
SPREAD • E.N.Do Corporation	Japan	LED headlights, Alcohol testers
STEK-JAPAN	Japan	Paint protection films
STRAS	Japan	Recruitment tools for car mechanic
SUNAUTAS	Japan	Cleaning systems for engine
Supremo Technica • Cosmo Coating	Japan	Coatings
T-CRAFT(Polyvance)	Japan	Plastic weldings
Taiwan External Trade Development Council	Taiwan	Introduction of organization
Taizhou Huangyan Carbo Auto Parts	China	Car lamps
TAIZHOU SUITA AUTO ACCESSORIES	China	Car seat cushions
Taizhou Sunjoy Car Accessories	China	Seat cushions, Lumbar supports, Floor mats
TAIZHOU VICTOR CLUTCH	China	Clutch covers, Clutch discs
Tamura Shogundo	Japan	Tyre grip sprays
TARO'S WORKS	Japan	Electric torque wrenchs
TAU CORPORATION	Japan	Lubricants
TCL	Japan	Dashcams, Battery charge solutions
Techno-Tools	Japan	Polishers, Buffer pads
TecMate Japan	Japan	Battery chargers
THE NIAN JIDOSHA SHIMBUN	Japan	Introduction of news media
Thinca	Japan	Customer management systems
TM CORPORATION	Japan	TM business models
TMY Corporation	Japan	Auto parts, accessories, chemicals, tools
TOKITEC	Japan	Repair parts for imported car
TOOLPLANET	Japan	Scanning tools
totalenergies lubricants japan	Japan	Lubricants, additives, products for racing
TOUCH AUTOMOTIVE PRODUCTS	Taiwan	Relay for cars and trucks
UNIVERSE FILTER	China	Automotive filters
UPTY	Japan	Recruiting business
VACRON	Japan	Dash cameras, Security cameras
Vipro's	Japan	Coating chemicals, Additives
VONSCHRADER JAPAN	Japan	Sheet cleaning systems
Waitec CORPORATION	Japan	Wiper blades
WENCHI & BROTHERS	Taiwan	Inverters, Battery chargers, Converters, Car logos, Handle parts
WENLING DLZ MACHINERY MANUFACTURING	China	Suspention parts
Wenling Haishang Auto Accessories Manufacturing	China	Car seat cushions/covers, Car seat pillows, Car seat back supporters
WIN CHANCE METAL	Taiwan	Ratchet buckles, Ratchet tie down, Hooks, Buckles, Metal parts
Wuerth Japan	Japan	Coating solutions, Compounds
Wuhan ONEW technology	China	Spray robots
Xinchang Linquan Bearing	China	Wheel bearings, Wheel bearing unit taper, Roller bearings
YAMARU	Taiwan	DURA racing nuts
Yamato Automobile	Japan	Spare parts, Garage equipments, Chemicals
YAMAUCHI	Japan	Autoshop management software
YMG1	Japan	Paint protection films
YUGYOUHOUCI SHINBUNSYA	Japan	Introduction of news media
Yuhuan Hongchang Spring Manufacturing	China	Pad Clips
ZF Japan	Japan	Aftermarket products
ZHEJIANG HONGSHENGYUAN CAR ACCESSORIES	China	Car mats
ZHEJIANG JIAXUAN AUTO ACCESSORIES	China	Steering wheel covers
ZHEJIANG PUJIANG BOHU CHAIN STOCK	China	Snow chains
Zhejiang Shuangkai Automobile Air Conditioning	China	Evaporators, Condensers
ZHEJIANG TONGSHENG ELECTRONIC	China	Automobile wire harness, Audio connectors
ZHEJIANG V-BRIGHT AUTO FITTINGS	China	Igniton coils
Zhejiang Yitong Technology Development	China	Car wiper blades
ZHEJIANG ZHENGSHENG SHOCK ABSORBER	China	Shock absorbers
ZHONGSHAN XIAN SHUN PLASTIC FASTENERS	China	Auto fasteners and clips
ZUNG SUNG ENTERPRISE	Taiwan	Relays, Flashers, Circuit breakers, Solenoid starter switches

IAAE Concurrent Events

Calibration Demonstration

Provided informative seminar and demo using the newest scanning tools and equipments regarding ADAS-compatible maintenance and autonomous driving technology, which are indispensable today in Japan.

Seminar: AIOI NISSEI DOWA Automotive Laboratory, Shaken-Bankin DEPOT
 Demonstration: Meiji Sangyo

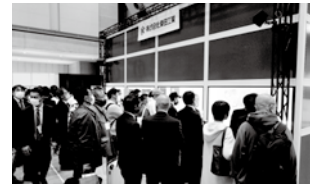


Painting Demonstration

180sqm painting booth was formed inside the exhibition hall for the practical demonstrations of water-based, sustainable refinish paint.

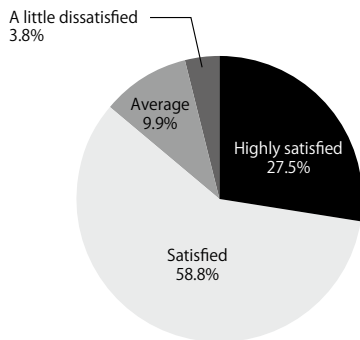
Demonstrators: Fenix JAPAN, Isamu Paint, Axalta Coating Systems, KANSAI PAINT, NIPPON PAINT

*Fenix JAPAN demonstrated applying the paint protection film.

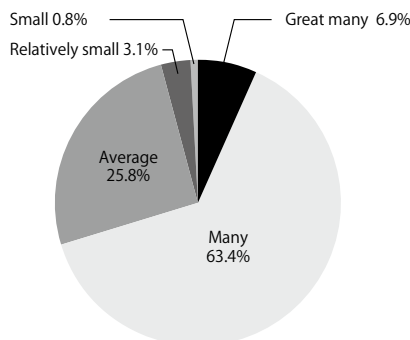


Questionnaire for Exhibitors

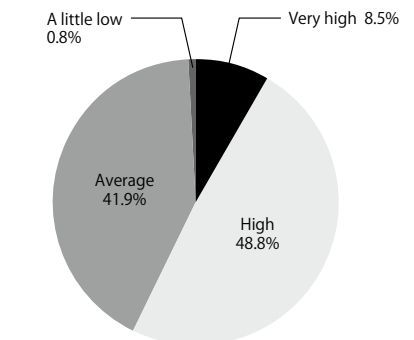
Q1 How satisfied are you with your participation in IAAE?



Q2 How was the number of visitors?



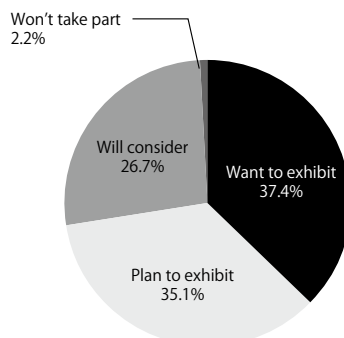
Q3 How was the quality of visitors?



Q4 Business meetings

- ① How many business cards did you get from visitors?
Average: 120.3
- ② Did you meet your potential customers? How many?
Average: 13.9

Q5 Do you plan to take part in the next IAAE?



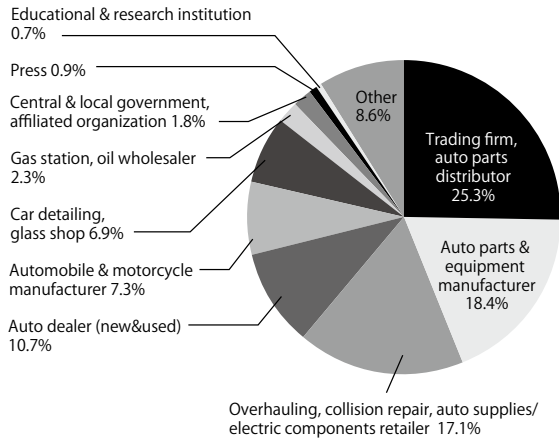
Q6 Testimonials

- This year's IAAE seemed to have recovered its original turnout.
- It is a great event to know the current auto aftermarket.
- Hope this event continuously will be held and revitalize the industry.
- It is a valuable opportunity to hear the real voices of distributors, frontline workers and bodyshop owners.
- Meet customers from different industries, and it is easy to get hints for new services and products.
- Need for a place like the IAAE for showcasing and demonstrating on an ongoing basis.
- We use this event for our once-a-year interaction with customers.
- Best platform to launch the new products.
- Obtained more information that I expected.

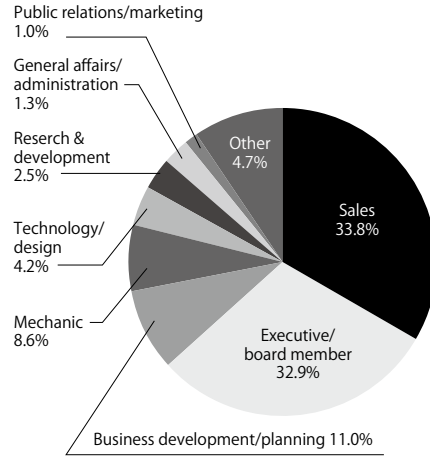
Visitors data

Registered visitors 14,155

Q1 | What type of business are you in?



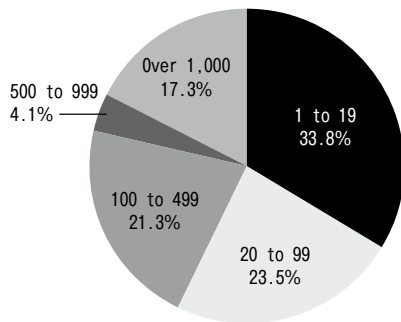
Q2 | What is your job category?



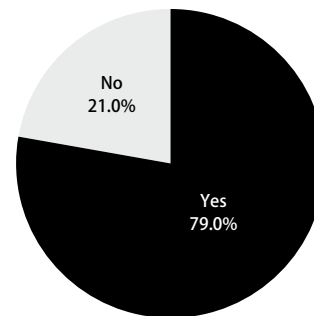
Questionnaire for Visitors

Date | From 13:00 to 16:00 on March 7 (Tue.) to March 9 (Thu.), 2023
Venue | In the vicinity of entrance area
Target | Visitors except exhibitors, those involved in organizing the event and visitors who are high school students and younger
Number of responses | 1,454 (all valid)

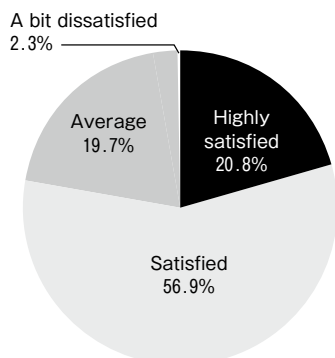
Q1 | How many people are working in your company / organization?



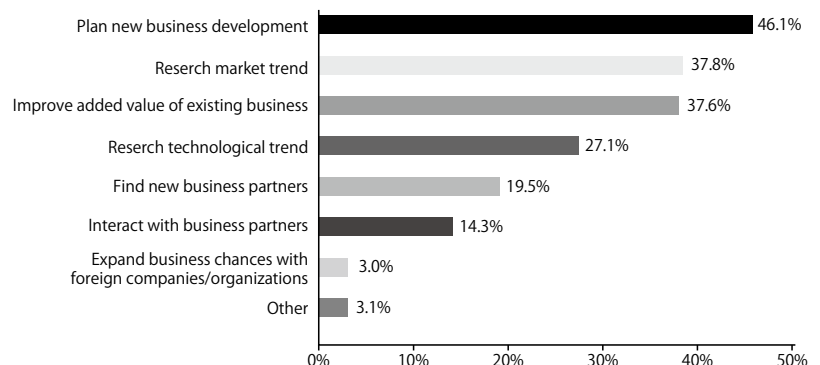
Q2 | Did you find any products/technologies to consider purchasing?



Q3 | How satisfied are you with the IAAE?

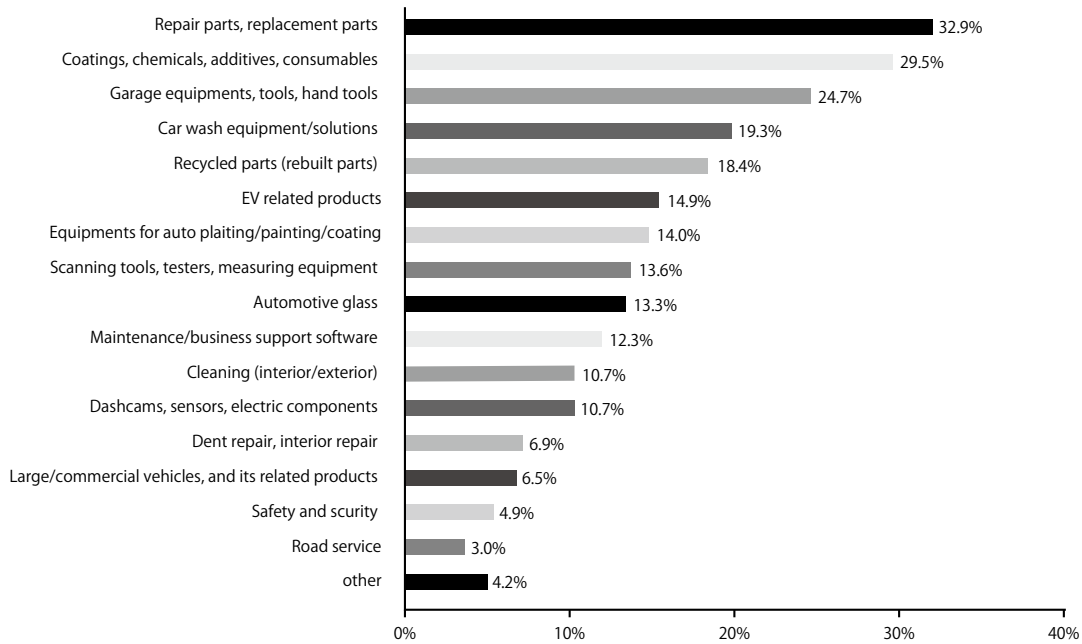


Q4 | What was the aim of your vist?(Multiple answers allowed)



Questionnaire for Visitors

Q5 Which exhibits/business did you want to see or take your interest in? (Multiple answers allowed)



Ranking of interested exhibits/business by category

Business type	1st	2nd	3rd	4th	5th
Automobile & motorcycle manufacturer	Repair parts, replacement parts 16.9%	Garage equipments, tools, hand tools 11.3%	Coatings, chemicals, additives, consumables 9.6%	Recycled parts (rebuilt parts) 8.9%	EV related products 8.5%
Auto parts & equipment manufacturer	Repair parts, replacement parts 22.6%	Recycled parts (rebuilt parts) 13.1%	Coatings, chemicals, additives, consumables 12.4%	Car wash equipment/solutions 6.6%	Dashcams, sensors, electric components 6.4%
Car distributor/retailer (new car/used car)	Repair parts, replacement parts 14.0%	Garage equipments, tools, hand tools 12.6%	Car wash equipment/solutions 10.9%	Coatings, chemicals, additives, consumables 10.9%	Automotive glass 8.8%
Maintenance/auto supply/electric shop	Garage equipments, tools, hand tools 16.2%	Repair parts, replacement parts 11.7%	Maintenance/business support software 8.1%	Scanning tools, testers, measuring equipment 7.9%	Recycled parts (rebuilt parts) 7.8%
Trading firm, auto parts distributor	Repair parts, replacement parts 16.4%	Coatings, chemicals, additives, consumables 13.3%	Garage equipments, tools, hand tools 9.9%	Recycled parts (rebuilt parts) 8.5%	Car wash equipment/solutions 8.0%
SS, Gas station	Coatings, chemicals, additives, consumables 12.9%	Garage equipments, tools, hand tools 12.1%	EV related products 11.4%	Car wash equipment/solutions 10.7%	Repair parts, replacement parts 8.6%
Detailing/glass shop	Coatings, chemicals, additives, consumables 34.7%	Cleaning (interior/exterior) 15.6%	Car wash equipment/solutions 15.0%	Automotive glass 12.9%	Dent repair, interior repair 7.5%
Educational/research institution	EV related products 14.6%	Car wash equipment/solutions 9.8%	Dashcams, sensors, electric components 8.8%	Coatings, chemicals, additives, consumables 8.0%	Safety and scurity 7.5%
Public office/local authority/organization	Garage equipments, tools, hand tools 19.1%	Scanning tools, testers, measuring equipment 9.6%	Repair parts, replacement parts 8.5%	Recycled parts (rebuilt parts) 7.4%	EV related products 7.4%